

OVERVIEW

Saica Natur is an international waste management company specialising in the recycling of paper and cardboard. The key objectives for their client included:

- Reducing wood waste disposal costs.
- Providing regular pallet collection analysis.
- Delivering improved rebate values for pallets collected.
- Simplifying existing national collection service.
- Enhancing corporate environmental credentials.
- Working with a single point of contact for all collection requests, analysis and reviews.



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CHALLENGE

International waste management specialist Saica Natur provides services to a diverse client base covering several industry sectors. They issued for tender the collection and re-distribution of pallets on behalf of one of their clients, a leading UK retailer with 14 distribution centres.

The tender aimed to increase the total pallet rebate value, reduce disposal costs and enhance sustainability through the provision of suitable outlets for the used pallets.

SOLUTION

After awarding the contract to RPS, the first task was visiting the customer's UK distribution centres to understand individual service requirements, the type of pallets to be collected and to ensure a seamless transition to the RPS collection system. RPS introduced and formalised robust procedures with Saica Natur, enabling improved lines of communication and launching a new national collection service with one point of contact.

All collected pallets were classified by specification, distribution centre location and reuse potential. Once itemised, RPS published a detailed report for Saica Natur differentiating between pallets with residual value from those deemed only fit for recycling. This analysis is now the basis of reports published regularly to Saica Natur.

Adopting a smarter logistics strategy and

improving the pallet reuse capability enabled RPS to immediately reward competitive rebate values than were previously provided.

Pallets that had previously been deemed scrap were segregated and returned to suppliers for reuse. There was also the opportunity to return the client's own pallets that had been previously lost to the reconditioned market, bringing commercial and environmental benefits by reducing waste and the reliance on new pallets.

Above and beyond the initial collection project, RPS identified additional opportunities to reduce the client's site wooden packaging waste and disposal costs. Recognising the environmental and economic impact of discarded chipboard, RPS successfully realised alternative reuse outlets. Investing in a state-of-the-art vertical panel saw enabled RPS to cut to size the unwanted chipboard sheets to match the requirements of prospective end users, measurably reducing wood waste disposal costs for Saica Natur's client.



CLIENT TESTIMONIAL

"The innovative approach to pallet management by RPS has proved to be substantially beneficial to our client's contract. Increased reliability of collections, higher rebate values and extensive packaging knowledge has been invaluable, all combined with a simple one-point-of-contact for our complete pallet and wooden packaging requirements. Measureable improvements have been demonstrated since working with RPS and I look forward to continuing and developing the work further in the future."

VL, Account Manager

RESULTS

- Single national point of contact for all UK collections.
- Rebate structure implemented providing greater overall value.
- Reduction in overall disposal costs and reduced new pallet spend.
- Established pallet returns to suppliers.
- Enhanced environmental performance by implementing preferable waste hierarchy options.